
Conergy awarded “Distributor of the Year” prize at CanSIA’s Game Changer Awards Gala

Toronto, Ontario, December 5, 2012 – The Canadian Solar Industries Association (CanSIA), a national trade association representing approximately 650 solar energy companies throughout Canada since 1992, hosted a new event at this year’s Solar Canada 2012 Conference – the 2012 Game Changer Awards Gala. At this inaugural awards ceremony, held Monday evening, Conergy Canada was named the 2012 “Distributor of the Year.” Conergy was nominated for this award by its customers and fellow industry colleagues. The Game Changer Awards selection committee chose Conergy as the award recipient for the company’s innovative market approach, corporate responsibility and differentiated customer centric services.

Both Conergy Canada and CanSIA had a lot to celebrate. 2012 marks Conergy Canada’s 10 year anniversary and CanSIA’s 20 year anniversary. Conergy Canada began serving the market through its 2007 acquisition of a well-established Alberta company which began its operations in 2002. With offices and warehouses in Edmonton and Toronto, Conergy is operating as a distributor, manufacturer, EPC provider and project developer. Conergy currently has five offices and four warehouses across North America.

Conergy combines years of global experience as a solar product manufacturer with direct expertise as a specialty PV wholesale distributor, solar power plant developer and offers unique insight into solar product development and what it takes to develop a high quality PV system that will last. The combined expertise spanning more than 2 GW of projects deployed across 40 countries, 10,000 customers, and 1,300 employees gives Conergy unique market insight, innovative products and tailored services to its North American network of system integrators and project developers. In Ontario Conergy produces modules and mounting systems that meet local content requirements for the Provincial FIT.

Conergy goes beyond traditional product distribution and manufacturing to work with its customers sharing its global expertise to jointly design, procure, and execute successful solar projects. This detailed engineering and design support, along with Conergy’s project finance team involvement, allows many Conergy customers to take on projects they would not be able to execute on their own.

With a strong National presence, Conergy understands the local solar programs, requirements, and what our customers need to be successful. This includes initiatives like leveraging partnerships that provide

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priority points to customer projects under the anticipated FIT2.0 structure in Ontario and the development of an end user residential finance program that provides Conergy customers with a value-add offering including deferred payment plans, and competitive rates.

Conergy's Canadian operation supports the business growth of more than 350 customers across the country. Conergy has been integral in sharing our global expertise to help grow our customers businesses, influence government policy, shape and grow local solar subsidies and programs, and introduce successful products from around the world to markets in Western Canada and Ontario. The manufacturing assets that Conergy has invested in Canada bring further economic value to utilize existing aluminium extrusion and fabrication capacity along with expansion of world class, fully automated module assembly.

"Conergy only succeeds when our customers succeed. It has been a pleasure serving our clients and helping our customers successfully install solar energy systems throughout Canada. We are honoured to be named "Distributor of the Year" and we will continue to serve our clients and the solar industry for many years to come," said Jared Donald Conergy Canada President. Conergy's strives to extend its German quality standards and engineering by providing high quality, durable, long lasting PV systems that its clients can use to build a solid business.

About Conergy

As a full system supplier, Conergy Group delivers solar energy systems from a single source and offers all services under one roof.

Through deep-rooted operations in 14 countries, Conergy System Sales sells premium Conergy products to customers in nearly 40 countries worldwide. Conergy supports homeowners, installers, wholesalers and investors in their efforts to "go solar." With local sales activities on five continents, Conergy has close relationships with all its customers. Listed on the Frankfurt stock exchange, Conergy employs more than 1,700 people worldwide. Since Conergy's founding in 1998, it has produced and sold more than 2 GW of clean solar power, and developed more than 500 MW of solar parks.

Through its acquisition of well-established local companies, Conergy began operating as a distributor and project developer in North America in 2005 and currently has five offices, four warehouses and three production sites in the region. In Ontario, Canada Conergy produces modules and mounting systems that meet local content requirements for the Provincial FIT. Conergy offers innovative products and tailored services to its North American network of system integrators and project developers. Through these activities, Conergy maintains expert knowledge about local market conditions and requirements. For more information, please visit: www.conergy.ca.

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